



BBA (HONS.)
BACHELOR OF BUSINESS
ADMINISTRATION



Scan to know more about the course





DR INDU SHAHANI

Former Sheriff of Mumbai (2008-09)
Member, University Grants
Commission (2011-14)
Principal, H.R. College of Commerce &
Economics, Mumbai (2000-16)

FROM THE PRESIDENT

It is an exciting new world. A world full of excitement and innovation. A world full of new ideas. Where possibilities are limitless and success is at hand for the brave. As students reach forward into this future with both hands outstretched to grab success, it is our duty to nurture their minds and spirits. ATLAS SkillTech University will be one of the cornerstones of this philosophy.

We shall foster a spirit of innovation and impart skill sets that help our students in the new world. Our modern pedagogy and information dissemination methodologies allow us to create entrepreneurial leaders who have the sensibilities of the West while being driven by the enthusiasm of the East. This confluence of cultures will help our students push-start the entrepreneurial revolution in India which will create jobs and provide the backbone to India's race to super-powerdom. Powered by the vision of our youth."

ATLAS ISME EDGE

2500+

Students go through Entrepreneurship education Every year 1200+

Alumni start-ups

300+

300+ cxos & hr leaders visit campus **450**+

Students receive mentorship under entrepreneurship & incubation centre

1:3

Students get a minimum of 3 offers who applies for a Masters progressions **59**+

University partnerships

1200+

On campus interviews Every semester **50**+

Recruiters on Campus every year

ATLAS

ADVISORY BOARD MEMBERS



DEEPAK PAREKH Chairman HDFC



KESHAV MURUGESH Group CEO



KARAN SINGH Managing Director



ANANT GOENKA Managing Director



RAM RAGHAVAN President, Enterprise Oral Care



JAMIL KHATRI Co-Founder & CEO



AVANI DAVDA Strategic Advisor











unious





Founder





RUSS WINER Professor of Marketing





TIM MARSHALL Vice-Chancellor





SANJAY GURBUXANI VP, IBS AMEA &





CAROLKIM Vice President, Global Digital Innovation Global Recruitment, Admissions & Financial Aid





VIVEK PANDIT Senior Partner,





ANITA DONGRE Chief Creative Officer

· HOUSE OF · ANITA DONGRE



RONNIE SCREWVALA Chairperson & Co-Founder





DR. INDU SHAHANI Founding President & Chancellor





MAYANK KUMAR Co-Founder at upGrad & Founder at BorderPlus





SIDDHARTH SHAHANI Co-Founder & Executive President



In-Classroom Learning

BLENDING ACEDEMIC EXCELLENCE WITH REAL WORLD EXPERIENCE

The ATLAS ISME BBA (Hons.) builds a strong foundation in business disciplines while immersing students in real world scenarios and live industry projects.
The result: graduates who combine analytical rigour with the skills to thrive in today's business world.





Strategy & Financial Simulations

Out of Classroom Learning



















360° BUSINESS FOUNDATION, PERSONALISED DEPTH.

Begin with a complete grounding across every core business domain - finance, marketing, analytics, technology, and more - and then specialise through majors and minors to build deep expertise and leadership in your chosen path.



Leadership Beyond Business

At ATLAS, we go beyond traditional management education. Our curriculum integrates liberal arts, creativity, and human-centered learning to develop well-rounded leaders equipped to think critically, act empathetically, and drive meaningful impact.

Personalised Curriculum Supporting Diverse Student Pathways Startups/Family Business, Placements, Masters Progression

Experiential Learning Challenges, Internships, Immersions, SSR

Interdisciplinary Learning ATLAS Electives

Career Readiness Skilltech Components

Beyond Business Edu Liberal Arts & More







A COMPREHENSIVE BBA CURRICULUM

The BBA curriculum seamlessly blends core subjects, majors, minors and electives. At ATLAS ISME, students enjoy the flexibility to tailor their academic journey by selecting majors, minors and electives aligned with their passions and career aspirations, empowering them to design a truly personalised and impactful learning experience.

SELECT MAJOR-MINOR COMBINATION FROM THE OPTIONS BELOW:

As a part of BBA (Hons.), students are required to select one major studies domain and one minor studies domain from Year II (Semester III onwards)

MAJOR STUDIES DOMAIN (CHOOSE ONE)

- Marketing
- **Business Analytics**
- » Finance

MINOR STUDIES DOMAIN (CHOOSE ONE)

- Entrepreneurship
- Business Analytics
- ➤ Finance
- » Supply Chain Management
- Marketing
- Economics & Public Policy
- » Human Resource Management

BBA - 4 YEAR UG PROGRAM (HONS.)

FIRST YEAR BBA

SEMESTER I			
Subjects	Credits		
Principles of Management	4		
Marketing Management & Consumer Behaviour	4		
Basics of Finance/Design Thinking for Businesses	4		
Entrepreneurship Fundamentals	2		
Indian Behavioural Psychology	2		
Excel for Decision Making	2		
ATLAS Elective	2		
Total	20		

SEMESTER II			
Subjects	Credits		
New-age Business Models	4		
Digital Marketing 101	4		
Financial Statement Analysis/Systems Thinking for Innovation	4		
Economics	2		
Business Communication	2		
Statistics for Business/Creative Thinking & Problem solving	3		
ATLAS Elective	2		
Indian Constitution			
Total	21		

SECOND YEAR BBA

SEMESTER III			
Subjects		Credits	
MAJOR STUDIES		8	
MINOR STUDIES		6	
Business Research Methods		2	
Internship		2	
Environmental Science and Sustainability		2	
Multi Disciplinary Elective*		2	
	Total	22	

SEMESTER IV			
Subjects	Credits		
MAJOR STUDIES	8		
MINOR STUDIES	6		
Organisational Behaviour & HRM	2		
Business Legal Communication & Ethics	2		
Multi Disciplinary Elective*	2		
Total	20		

THIRD YEAR BBA

SEMESTER V			
Subjects	Credits		
MAJOR STUDIES	8		
MINOR STUDIES	6		
Data Storytelling (Efective communication)	2		
AI Tools for Business	2		
Internship	2		
Total	20		

SEMESTER VI			
Subjects	Credits		
MAJOR STUDIES	8		
MINOR STUDIES	6		
Strategic managment	3		
Emerging Trends in Technology	2		
Ancient Indian Philosophy	2		
Total	21		

FOURTH YEAR (HONOURS)

SEMESTER VII			
Subjects	Credits		
Advanced Research Methodology	4		
Literature Review & Proposal Writing	4		
Project Management	4		
Digital Transformation & Change Management	4		
Creative Problem Solving & Innovation	4		
Total	20		

SEMESTER VIII			
Subjects	Credits		
Corporate Governance & CSR	4		
Cross-Cultural Management	4		
Role of Boards: Financial Oversight, Business Ethics	4		
& Performance			
Dissertation for Research Track	8		
Total	20		

OR

FOURTH YEAR (HONOURS WITH RESEARCH)

SEMESTER VII			
Subjects	Credits		
Advanced Research Methodology	4		
Literature Review & Proposal Writing	4		
Project Management	4		
Digital Transformation & Change Management	4		
Creative Problem Solving & Innovation	4		
Total	20		

SEMESTER VIII			
Subjects	Credits		
Dissertation/ Research Project	20		
Total	20		

UNDERGRADUATE MAJOR: MARKETING

A practical and contemporary major designed to build strategic, analytical, and creative marketing capabilities. Students learn consumer behaviour, digital marketing, brand management, analytics & go-to-market strategies through real projects and industry immersion.

FOUNDATION	CORE	ADVANCED & DOMAIN	CAPSTONE
 Marketing Management Consumer Behaviour Digital Marketing 101 	 Building & Managing Brands SEO & SEM Strategy Selling & Negotiation Retail Management & Ecommerce Integrated Marketing Communication 	 Advanced Digital Marketing Marketing Analytics Content and Social Media Marketing Advertising and PR 	Capstone: Agency-style Live Campaign or Marketing Research Project with Industry Partner

CAREER PATHWAYS



Marketing Executive/Associate



Digital Marketing Specialist (SEO/ SEM/Social Ads)



Brand or Product Manager (Assistant)



Marketing Analyst / Insights Associate



Content & Social Media Strategist



Retail & E-commerce Coordinator



Client Services / Account Executive in Agencies

RECOMMENDED CERTIFICATIONS (OPTIONAL)

- Google Analytics Individual Qualification (GAIQ)
- Google Ads Certification (Search/Display/Video)
- HubSpot Content/Inbound Marketing Certifications
- Facebook Blueprint / Meta Certifications
- Tableau / Power BI for Marketing Analytics

UNDERGRADUATE MAJOR: BUSINESS ANALYTICS

Designed for students who want to turn data into decisions. The major blends statistics, programming, data engineering basics, and business problem-solving with hands-on projects drawn from marketing, finance, operations and HR.

FOUNDATION CORE **ADVANCED & DOMAIN CAPSTONE** AI driven design Capstone: End-to-End **Data Visualisation** Web & social media thinking **Analytics Project with Advance Excel** analytics Algorithmic trading **Industry Mentor** Web & Social Media **Business Intelligence** ML for business **Analytics** using power BI **Advanced Data Predictive Modelling** Gen Al tools for **Analytics using** For business **Business** Tableau Data presentation and Statstical Modelling **Programming for** storytelling skills **Analytics** Financial analytics Advance data **Marketing Analytics** Supply chain analytics analytics using Tableu **Cyber Security for** business

CAREER PATHWAYS



Business/Data Analyst



Product/Data Insights Analyst



Marketing/CRM Analyst



Financial/Revenue Analytics



Supply Chain/ Demand Analytics



People/HR Analytics



Analytics Consultant/Pre-sales

RECOMMENDED CERTIFICATIONS (OPTIONAL)

- Microsoft Power BI Data Analyst (PL-300) or Tableau Desktop Specialist
- Google Data Analytics Certificate
- AWS Academy Cloud Foundations / Azure Fundamentals (AZ-900)
- Databricks Lakehouse Fundamentals or Snowflake badge
- Python/SQL industry micro-credentials

UNDERGRADUATE MAJOR: FINANCE

Built for students aiming at careers in corporate finance, banking, investments, fintech, and financial analytics. The major blends rigorous theory with hands-on modeling, valuation, and market exposure.

FOUNDATION CORE **ADVANCED & DOMAIN CAPSTONE Corporate Valuation** Capstone: Project/ **Principles of Finance** Corporate Finance I & M&A **Dissertation End To** (Capital Budgeting & **Financial Accounting End Industry Project** Banking, NBFCs & **Business Statistics for** Cost of Capital) with Academic Fintech Financial Markets & **Finance** Membership Financial Analytics & **Spreadsheet Modeling** Institutions Data Visualization for Finance **Investment Analysis &** Portfolio Management **Financial Statement** Analysis **Fixed Income Securities Derivatives & Risk** Management

CAREER PATHWAYS



Financial/Business Analyst



Equity/Investment Research Associate



Credit/Risk Analyst



Corporate Finance/ FP&A Analyst



Treasury/Trade Finance Associate



Banking & NBFC Operations



Fintech Product/ Strategy Analyst

RECOMMENDED CERTIFICATIONS (OPTIONAL)

- CFA Level I (conceptual readiness)
- NISM/NSE certificates (e.g., Research Analyst, Currency Derivatives)
- Certified Fintech Practitioner by London Institute of Banking & Finance (LIBF)
- CIBIL Certification
- NSE Academy Technical Analysis Course
- Financial Modeling & Valuation (independent/industry-recognized)
- Power BI/Tableau Analyst badge

COURSES TAUGHT IN MINORS (CHOOSE 1 MINOR)

FINANCE	MARKETING	BUSINESS ANALYTICS	HUMAN RESOURCE MANAGEMENT
Corporate Finance	Marketing using CRM	Business Intelligence using power BI	Strategic Workforce Planning & Talent Acquisition
Cost Accounting & Management Accounting	Marketing Strategy Media Management	Predictive modelling using	Employment Law & Industrial Relations
Weath Management	Inter-cultural Marketing	vibe coading SQL for Business	Talent Acquisition & Recruitment Strategies
Entrepreneurial Finance	Rural Marketing	Prompting skills for	Compensation Rewards & Benefits
Behavioural Finance Sustainable Finance	Luxury Marketing Event Marketing	business Sustainbilty Analytics	Human Resource
Basics of Taxation	International Marketing		Management Systems & Analytics
Stock Markets & Technical Analysis		Al driven design Thinking	Training and Development
Financial Analytics		Big data for business	Performance Management Cross-Cultural Management
Basics of Fintech			Leadership Development Ethics, Diversity & Inclusion in HR
ENTREPRENEURSHIP	ECONOMICS & PUBLIC POLICY	SUPPLY CHAIN MANAGEMENT	MULTI DISCIPLINARY ELECTIVE (CHOOSE ANY ONE) IN SEM III & SEM IV
Design Thinking & MVP Management	Microeconomic Analysis	Fundamentals of Supply chain management	Sociology
Dynamics of Family	Macroeconomic Analysis	Introduction to Operations	Negotiation and Persuation
Managed Business Fundamentals of Social	Game Theory and Strategic thinking	Management Demand Planning and	International Relations Geopolitical Economy
Entrepreneurship	Development Economics	Production Control	Product and Service Design
Growth Hacking & Entrepreneurial Marketing	International Economics	Logistics & Transportation Management	uı/ux
Fundraising & Venture Capital	Circular Economy in Business Strategy	Procurement Strategies & Vendor Management	ML for Managers Sports Analytics
IP Laws & Startup Ecosystems	Quantitative Methods for	Supply Chain Risk & Disruption Management	Sustainability & ESG
Entrepreneurship	Economics	Lean Six Sigma	Indian Constitution
Innovation in FMBs	Economic Analysis of Public Policy	Al-Powered Supply Chains	Logistics and Operations Management

ATLAS ELECTIVE - MULTIDISCIPLINARY LEARNING

CHOOSE YOUR ELECTIVES, SHAPE YOUR FUTURE

Art of Photography	The Finance Lab	Business of E–Sports	German Language
Spanish Language	Art of 3D Modelling & Animation	Craft – The Future of Fashion	The Art of Calligraphy
The Writer's Odyssey	Managing Change Using Dance & Movements	Fashion and Films	Behavioural Science in Action
Visual Mastery	Future Forward with Al	Kaat Chap (Stenciling)	Experimental Cinematics
Blogging Unleashed	Unleash Your Creativity: Designing is Fun	Interactive Typography	Design through Trends: Clue to Concept
Japanese Language	Generative AI Applications Toolbox	Innovative Thinking Learning Through Indian Mythological Tales	Empathetic Leadership
Prototyping	Cosmic Insights: The Art of Astrology, Numerology & Vastu	Blockchain Fundamentals	Cinema of the World
Ace Your Communication	Power & Politics	Nautanki Shaala	Colour Psychology
Trading on Stock Markets	Integrated Storytelling for Digital Marketing	Al Narratives: Storytelling through 2D Art	Tai Chi – Meditation in Motion
Deep Tech – Frontiers of Innovation	Design Futures – 3D Modelling & Digital Making	The AI Genesis: Fundamentals of Smart Systems	Canvas Painting: Flourish Your Imagination
Mandarin Language	Culture in Motion – Exploring Society through Media	Panchatantra Reimagined: Modern Impact	All the World's Your Stage: Using Theatre in Life
Sanskrit Essentials – Key to Ancient Indian Wisdom	Film Foundry: Crafting Stories, Building Audiences		

ENTREPRENEURIAL LEARNING

BUILD A STARTUP RIGHT FROM YOUR ATLAS CLASSROOM

The Venture Labs is the entrepreneurial ecosystem at the ATLAS Skilltech University where student's startup dreams take wings. Surround yourself with doers, believers and achievers as you build and scale your startup as a student entrepreneur.



THE ATLAS VENTURE LABS

01. The Student Startup Incubator

A 12 month incubator for student entrepreneurs which guides students and their ventures through a structured program. The Incubator has 4 phases:

- Market Validation Phase
- Prototype Phase

- •Early Transaction Phase
- Launch phase

02. Cutting Edge Curriculum taught by Real World Entrepreneurs

New age subjects taught by founders who have built and scaled entrepreneurial ventures. Equipped with experiential learnings and hands-on projects, students learn the art of building solutions for problems worth solving. The entrepreneurship curriculum is crafted to unlock the student's ability to build scalable solutions from India for India and to the world.

Key subjects include Entrepreneurship Blueprint, MVP Management, Fundraising for Startups, Intellectual Property Rights, Startup Laws, Growth Hacking, Managing Startup Failures and Entrepreneurial Leadership.



Harshil Karia, CEO & Co-founder Schbang.







100 X vc: walk in pitch event for students

HOW ATLAS SUPPORT STUDENT STARTUPS

Dedicated Workspace for Student Entrepreneurs

Internal and External **Mentor Pool**

Exclusive Masterclasses

Access to Startup Funding and Grants

Intellectual Property Support

Dedicated Mentor Pool

ATLAS Skilltech University provides an internal and external mentor pool which gets students access to industry and academia experts to help refine their startup and get critical and actionable advice. The mentor pool acts as an extended cofounder to the students and quides them with specific advice about industry insights, product management, making relevant connections and helping them increase the odds of their startup success.

04. Saturday Startup School

The Saturday Startup School is a university-wide initiative to get the top tier entrepreneurs, venture capitalists and startup operators to come and share their real world experiences. This effective session gives ATLAS Students access to real world learning and behind the scenes experience of what it takes to build a Startup. The Saturday Startup School is designed to get like minded student entrepreneurs to discuss their challenges and also participate in peer solutioning to help and scale their startups.

05. Entrepreneurial Research

Be a part of research groups which investigate the factors contributing to entrepreneurial success. With partners such as London School of Economics on research topics such as founder's mental well being and entrepreneurial resilience, the ATLAS Entrepreneurship ecosystem invests significant efforts into conducting research on topics of national and international entrepreneurial interest.





STUDENT LIFE & BEYOND

Life at ATLAS SkillTech University is best captured in the word – mosaic. With a swirl of multiple cultures, more than a dozen clubs & societies & state-of-the-art infrastructure including sports & fitness centres, cafes, fairs, events, rotaract and festivals. Pick up the skills essential for future success and carry experiences that will inspire you to make a difference in the world. Come build lifelong connections, find your calling, take a step to live your dreams and be a changemaker.

STUDENT CLUBS

Our vibrant student-led clubs are in full swing, offering a myriad of opportunities for students to engage, learn, and connect. These clubs are dynamic hubs where your passions can thrive, your skills can evolve, and your journey can be truly memorable.

Here's an insight from the president's corner where our student-led clubs and zealous leaders share their visionary goals and express excitement for the upcoming year.

We are delighted for you to discover the magic of student-led clubs, where passions ignite, skills flourish, and lifelong friendships are forged. Step into this vibrant world of exploration, where you unlock your potential and gain a deeper understanding of the world around you.



Finance and Economics Club



Society for Talent Generation and Entertainment



Bookmarked



Sports and Wellness Club



The Corporate Club



The International Students Council



The Startup World

RAHILL PLENE A LEG

Shiamak Davar & Ronnie Screwvala

ILLENIUM: CREATE A LEGACY

An intercollegiate fest by ATLAS | ISME

Illenium brings students from different colleges and pits them against each other based on their skills in the fields of Fine Arts, Performing Arts, Literary Arts, Informals and Business Acumen The festival not only provides a platform for students to display their talent but pushes them to go beyond the average, and carve themselves to perfection. The cultural event has a massive footfall of five to eight thousand students, and participation from over 30 colleges all over India.





SCHOOL SOCIAL RESPONSIBILITY

ATLAS SkillTech University believes that our role as an educational institution is to provide social awareness and cultivate humanity, imparting knowledge and skills in Leadership, Community, and Team Building Skills to our students.

Quality Education

Ensure inclusive and equitable quality education and promote lifelong learning opportunities for all

Sustainable Cities and Communities

Make cities and human settlements inclusive, safe, resilient, and sustainable.

Gender Equality

Achieve gender equality and empower all women and girl



INDUSTRY INTEGRATED LEARNING

OBSERVERSHIP

INTERNSHIP

PLACEMENT

We collaborate with a range of organizations, including startups and industry leaders like Google, Deloitte, TATA Group, and HSBC. These partnerships offer our students unique learning and working experiences. CXO's, CEO's, CMO's thought leaders often use our classrooms to share their stories and learnings through masterclasses, curriculum advice, mentoring, and more. Our students are prepared to be industry-ready from day one – equipped with interdisciplinary skills for impactful careers that shape the global landscape.





























































IMMERSE YOURSELF IN VALUABLE INDUSTRY KNOWLEDGE WITHIN YOUR CLASSROOM, GUIDED BY EXPERT PROFESSIONALS.

With a focus on providing our students with an exceptional educational experience that goes beyond textbooks and theories. That's why we bring industry professionals right into the classroom.

Industry Insights





Sunita Wazir, Senior Manager, Global Wellbeing



Mr. D Sivanandan, Retired Director General of Police (Maharashtra) and Former Police Commissioner of Mumbai

Deepak Parekh,

Former Chairman

HDFC BANK

We visited about 10 Universities in the Global Immersion in the UK. The Global Immersion experience has helped me develop personally and professionally. I have had this unique opportunity to build a large network globally and I am sure this will be extremely helpful when I want to pursue my Masters.

-Mann Poddar, Student, FYBBA



GLOBAL EDUCATION AT HOME

With global associations across continents, our students are given the exposure to access to global immersions, student exchanges, masterclasses by renowned professors and global immersions while they study at ATLAS in Mumbai. Developing a global mindset helps them to prepare and make informed

decisions to pursue Masters' at top ranked Universities and institutions globally. At ATLAS | ISME, students have an excellent track record of transforming ideas into thriving opportunities for themselves that contribute significantly to the national and global economy.

140+

Students pursuing Masters' at leading global universities

10+
Countries

Our students fulfilling their dreams in



OUR GLOBAL ASSOCIATIONS



Imperial College London

























































DEVELOPING A GLOBAL MINDSET, LEARN FROM INTERNATIONALLY RENOWNED FACULTY AND MAKE INFORMED DECISIONS

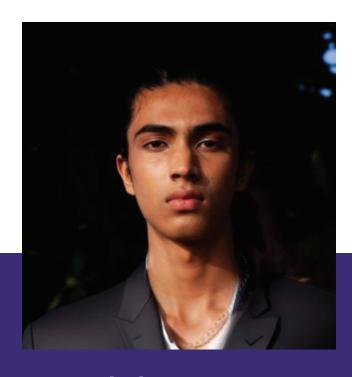
With academic events such as
International Facutly Week, Global
Immersions, Student exchange workshops
and collaborative learning with global
Universities, our students never miss out
on what is trending in the world, enabling
them to make informed decisons when
they pursue their Masters' at worlds
leading Universities.



REAL STORIES REAL EXPERIENCE

Students share their firsthand experiences, insights, and growth during their journey at ATLAS ISME







I am very grateful that I got such an opportunity to do my Internship at Voltas-Beko through ATLAS.

My mentor at Voltas- Beko was very patient and kind to me and I learnt countless things from him and this experience. Managing the work during this Internship wouldn't be possible without the skills we developed during the first year.



Riya Doshi BBA Student (Batch of 2021-24)

The BBA course at ATLAS is one of a kind.

It focuses a lot on the practical application of information and learning inspired by real life situations. It gives me a better sense of understanding and prepares me to step out into a workplace.







My experience at ATLAS SkillTech University has been enriching.

Their unique style of teaching through a practical approach has already given me an insight into the real world. The faculty is extremely approachable and encouraged me to push myself



Aishvi Ramaiya BBA Student (Batch of 2021-24)

These past three years at ATLAS have been an incredible journey of growth and discovery for me.

From the moment I first set foot on campus, I was embraced by a vibrant community that not only prioritised academic excellence but also nurtured personal development

PLACEMENTS & INTERNSHIPS













IndianOil























ADMISSIONS PROCESS

Students who have appeared for a 10 + 2 examination. (e.g. A level, CBSE, HSC, IBDP, ISC, etc.) or its equivalent in any discipline (e.g. Science, Commerce, Arts)

APPLICATION

STEP



FILL THE ONLINE APPLICATION FORM

Fill out the online application form on www.atlasuniversity.edu.in Complete the form with your personal details





MAKE THE APPLICATION FEE PAYMENT

Follow the simple step of the application form & complete the application fee payment on the portal

ISME CHALLENGE

STEP 3



TAKE THE BUSINESS APTITUDE TEST & PERSONAL INTERVIEW (Online Mode)

Our entrance exam includes questions on General Knowledge, Maths, Current affairs, etc. the personal interview allows you to showcase your individual strengths

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Collaborative Accelerator (On Campus)

Team up with fellow applicants to solve a live business case and showcase your creativity, teamwork, and leadership skills.

ENROLLMENT

STEP 5



GET YOUR OFFER

Once we have reviewed your application, we may choose to make you either a conditional (dependent on exam results) or unconditional offer





ENROLLMENT

Complete the enrollment process by paying the enrollment fee.



To know more about the program

Contact Us:



ATLAS SKILLTECH UNIVERSITY

Tower I, Equinox Business Park, Off Bandra-Kurla Complex (BKC), LBS Marg, Kurla West, Mumbai - 400070



+91 84339 10206



isme@atlasuniversity.edu.in

